



22 May 2012

CooLED, Inc.
311 East 8th Street
Traverse City, MI 49684

RE: Exterior LED Lighting at the Traverse City Service Center

Dear Tim,

We have now operated our new LED lights at the Traverse City Service Center for 6 months. We are very satisfied with our new lighting. There was an immediate improvement in the amount of light illuminating our exterior areas. Where once we had safety concerns due to poor illumination we now have brightly lit spaces. The white light of the LEDs is also a great improvement over the yellowish tint of our old metal-halide fixtures.

In the past 6 months our electric bills have decreased due to the LEDs and the new photo-sensors. By replacing with LEDs, our lighting energy consumption has decreased by almost 7,500 watts.

CooLED provided us excellent service during the project, both before and during installation (we are very grateful that the lighting is working well and we haven't had to contact you after the installation). Brian Buchler kept us constantly updated on the proposal and the status of the project. We also appreciate the efforts made by CooLED to obtain a rebated from Traverse City Light and Power for the project. We couldn't be happier with CooLED and this project.

Sincerely,

A handwritten signature in black ink, appearing to read "Rob Simmons".

Rob Simmons
Senior Environmental Engineer