Casciano Traverse City Inc 1800 S Garfield Ave Traverse City MI 49686 231-947-0630

March 28, 2012

To Whom It May Concern,

In August of 2011 we hired CooLED Inc to replace our parking lot lights with VERSA II fixtures and 50 and 100 watt bulbs. The installation was very professional and timely.

In the seven months since the installation of these lights, our kwh useage dropped from an average of 1290 kwh per day to 1081 kwh per day, resulting in a 16% reduction in kwh used and a corresponding 12% reduction in our electric bills. We fully expect to see a savings of approximately \$6000 per year in electric expense.

We are completely satisfied with the work that CooLED Inc did for us and very much appreciated that they completed the paperwork for the available utility rebate that saved us over \$5700 on the project.

We would very highly recommend Ry and Tim and CooLED Inc for parking lot lighting upgrades. I would be happy to discuss our experience with CooLED Inc and can be reached at 231-947-0630.

Sincerely,

Rebecca Holton Comptroller, Casciano Traverse City Inc

cc: Mike Casciano